# ALPHABET



Main markets are Germany and the UK (42% share).



**Multi-brand leasing company** fully owned by BMW Group.

## a green leader?



#### What they say

We exceeded our ambition of increasing the electrified vehicle share of new business by 31% last year"

"We expect 2023 to be another year of solid growth, particularly for fully electric vehicles.".

"Our clear goal is to outpace the current market growth, i.e. to grow faster in electric vehicles than in the segment itself. Our customers are actively transitioning towards electrification of their fleets, and in some markets up to 40% of vehicle orders are electrified, predominantly pure electric vehicles."

#### What they do



Alphabet publishes its EV uptake in new registrations across its operations, but refuses to share data for EV type and for the EU market.



Alphabet has no phase-out date for polluting cars.



Alphabet has no target for the uptake of battery electric vehicles (BEVs).



Alphabet reports that in 2022 their BEV uptake in Germany is around 12%, which is much lower than the market in Germany (17.8%). The same result is found in France (7.8% vs 15.0%) and Italy (2.5% vs 3.8%) where Alphabet lags well behind the market and other leasing companies.



Alphabet reports that in 2022 their PHEV share in Germany is around 50%, which is higher than the market in Germany (43%). The same result is found in France (69% vs 38%) and Italy (74% vs 55%).



Alphabet has higher average CO<sub>2</sub> emissions than the market (even without accounting for PHEVs) in France (103 vs 99g CO<sub>2</sub>/ km) and Italy (128 vs 120g CO<sub>2</sub>/km).



Alphabet's share of large segments is twice as high as the market in France (24% vs 13%) and Italy (25 vs 11%).

#### **Conclusion**

Alphabet is not a green leader, it is the slowest mover on electromobility. The company has not set a target for the transition to zero-emission mobility and is lagging behind the market and other leasing companies in the uptake of zero-emission vehicles. Moreover, the company leases large cars with higher CO<sub>2</sub> emissions.

### What they should do



Target a 2028 phase-out date for polluting vehicles and intermediate BEV targets.



**Disclose** the number of BEVs, PHEVs, and the average CO<sub>2</sub> emissions in their new registrations.



**Improve** their performance by leading the market in the uptake of efficient and zero-emission vehicles.